

EMEA REGIONAL SPRING INCENTIVE TRIP 2025

Dubrovnik, Croatia - POINT TRACKER

Qualification Period: October 21, 2024 through February 23, 2025

5 Ways to Earn Points -

① Personally Rank Up ② Maintain Rank of Manager or Above ③ New Personally Sponsored Brand Partners & Customers ④ Personally Sponsored BP Upgrades ⑤ Personally Sponsored BP Rank Advancements

(In order to obtain the points for rank advancing the brand partner must achieve 3 additional paid as weeks for a total of 4 during the
qualification period. Does not need to be consecutive.):

1	2	3	4	

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Personally Rank Up To Earn Points	M 10	Dir 15	SD 20	ED 30	PD 40	SPD 50	TOTAL
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Rank advancement (In order to obtain the points for rank advancing the brand partner must achieve 3 additional paid as weeks for a total of 4 during the qualification period. Does not need to be consecutive.):

- Manager (10 points)
- Director (15 points)
- Senior Director (20 points)
- Executive Director (30 points)
- Presidential Director (40 points)
- Senior Presidential Director (50 points)

Hit your lifetime rank each pay period (week) to earn additional points

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Lifetime Rank	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	<u>TOTAL</u>
M / D / SD	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
ED / PD / SPD	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	

Earn points for the following business activities:

Personally Sponsored Brand Partners - Core (2 pts. ea.), Advanced (4 pts ea.) and Premium (8 pts ea.) Personally Sponsored PC or PC+ Customers (1 point ea.)*

- 3 Personally Sponsored Brand Partner Upgrades (shows old pack purchase rank in BackOffice)
 - o From Starter to Premium 8 pts
 - From Core to Advanced 2 pts
 - o From Core to Premium 6 pts
 - From Advanced to Premium 4 pts
- o From Bronze to Core 2 pts
- o From Bronze/Silver to Advanced 4 pts
- o From Bronze/Silver to Premium 8 pts
- From Gold/Platinum to Premium 8 pts
- Rank Advancement of your personally sponsored Brand Partner
 - Manager (5 points ea.) ∘ Director (7 points ea.)
 - Senior Director (10 points ea.)
- Executive Director (15 points ea.)
- o Presidential Director (20 points ea.)
- Senior Presidential Director (25 points ea.)

- Rank Maintenance of Lifetime Rank
 - Manager/Director/Senior Director (1 point per week)
 - o Executive Director/Presidential Director/Senior Presidential Director (2 points per week)

Earn Points by Growing Your Team - 10/21/24 thru 2/23/25 (18 Pay Periods)

enrollment rank advancement **TOTAL Personal Enrollment** PC/ C Α Ρ Dir SD ED PD SPD М PC+ 2 8 15 4 5 7 10 20 25 (S=Starter / C=Core/ A=Advanced/ 1 P=Premium) Help Your Personal Enrollment Team C-A BSA S-P Upgrade / Rank Up. 2 8 S=Starter / C=Core/ A=Advanced/ В C-P P=Premium 2 6 B=Bronze to Core =2 A-P BSA=Bronze/Silver to Advanced=4 4 BSP=Bronze/Silver to Premium=8 **BSP** GP= Gold/Platinum to Premium=8 8 GP 8 Example Name: Sue Points TOTAL

2 Trips, 1 Flight = 100 points +